



禾伸堂企業股份有限公司
Holy Stone Enterprise Co., Ltd.

2024 Q2 Investor Conference held by Mega Securities.

2024/08/29



Disclaimer

- The presentation and discussion contain current operational results, financial status and certain forward-looking statements.
- The forward-looking statements are subject to known and unknown uncertainties and risks that could cause actual results to differ materially from those expressed or implied by such statements, the company does not held responsibilities for periodic updates and or reminders.

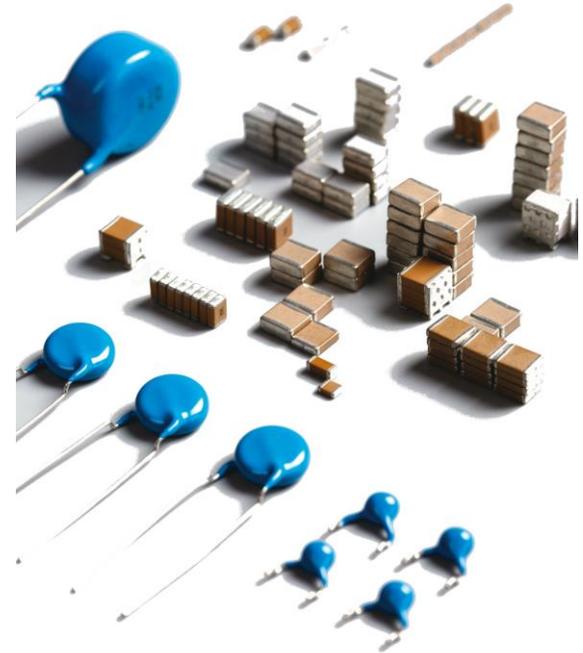
Meeting Agenda

- Company Profile
- Recent Operating Result
- Q & A



Company Profile

- ❑ Capital Stock: NT\$1.66 Billion
- ❑ Headquarter: Taipei, Taiwan
- ❑ Plant Site: Longtan and Yilan, Taiwan
- ❑ Employee Number: 981 for Parent Company (2023.12.31)
- ❑ Product Line: Passive Components, Active Components, System & Module, and Others



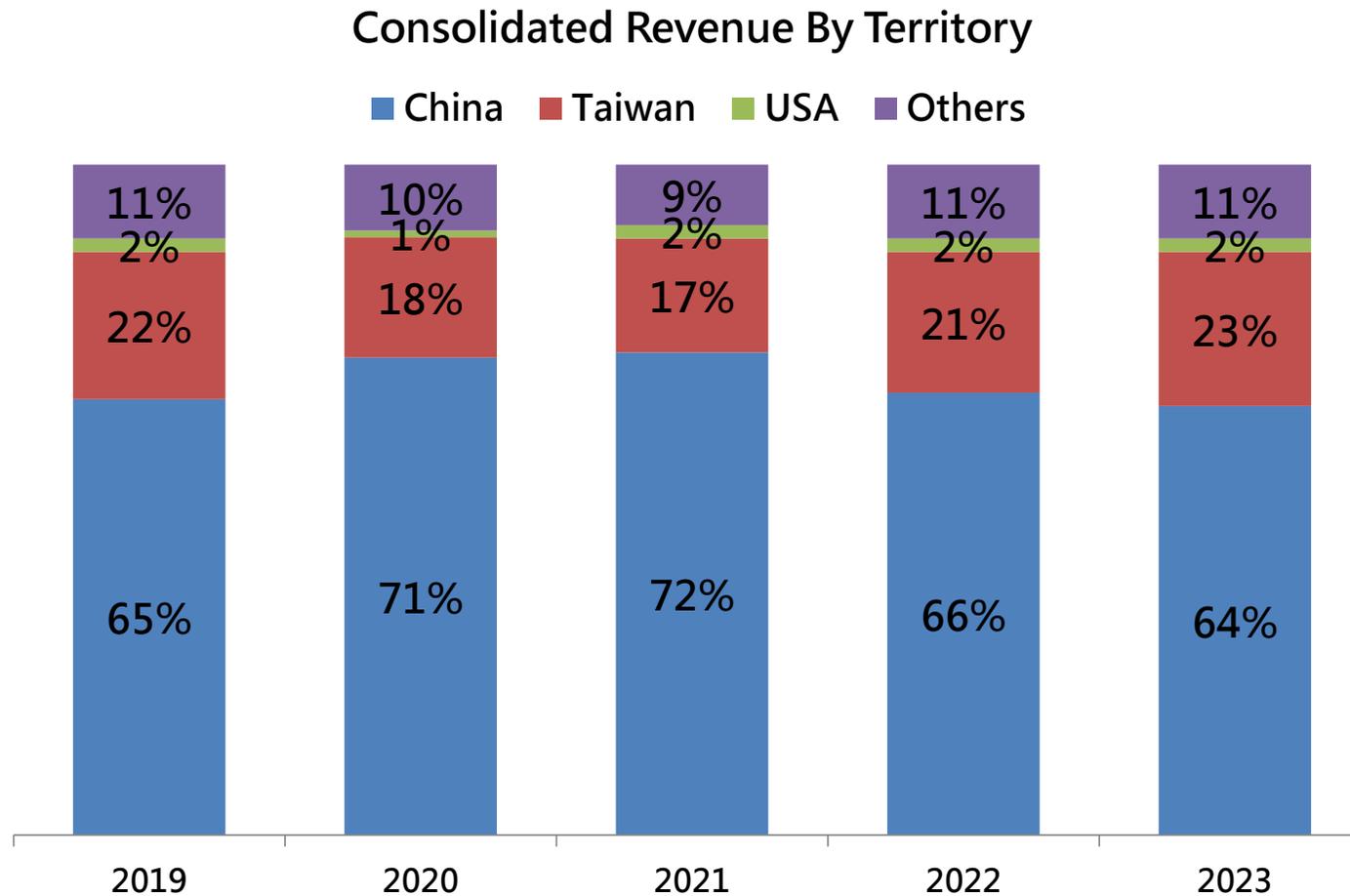
Company Profile

Business Location



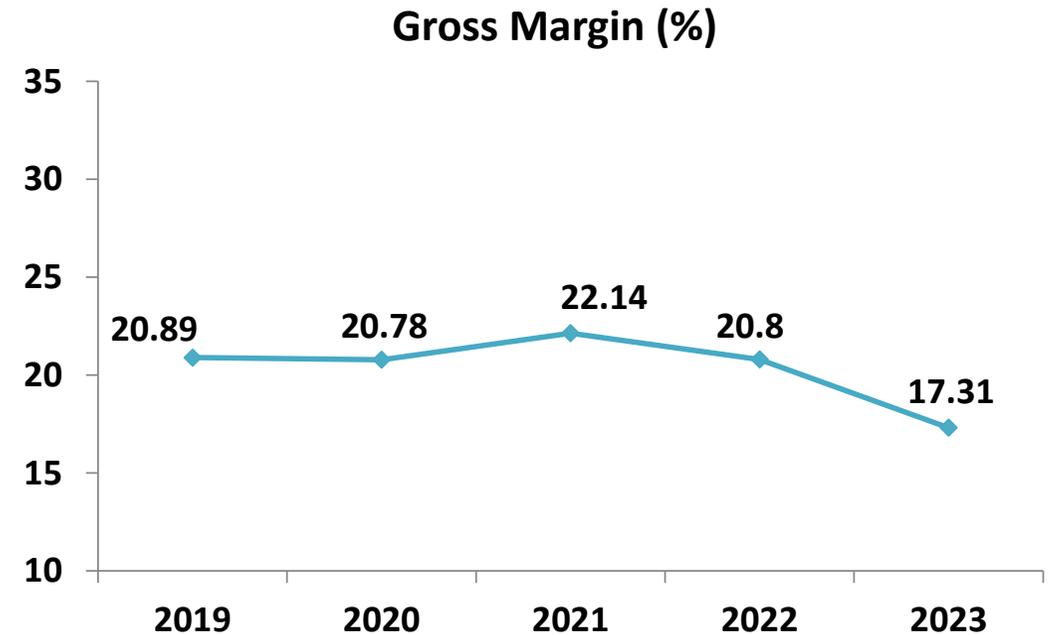
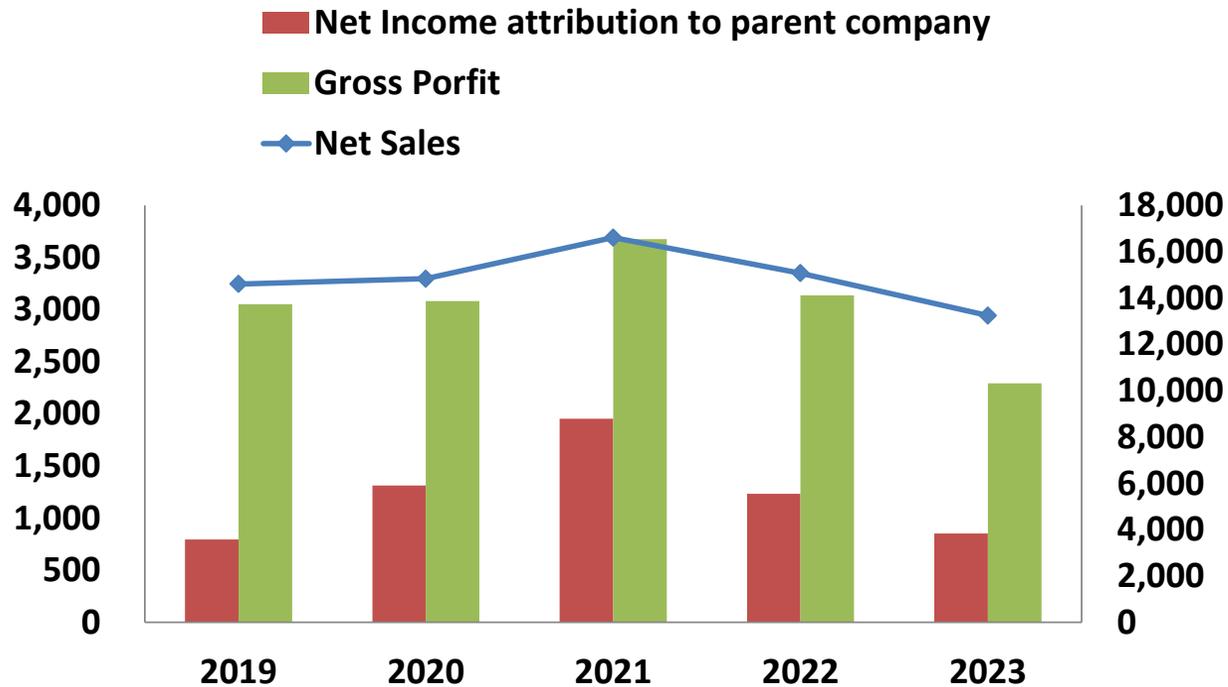
Operating Result

Consolidated Revenue By Territory



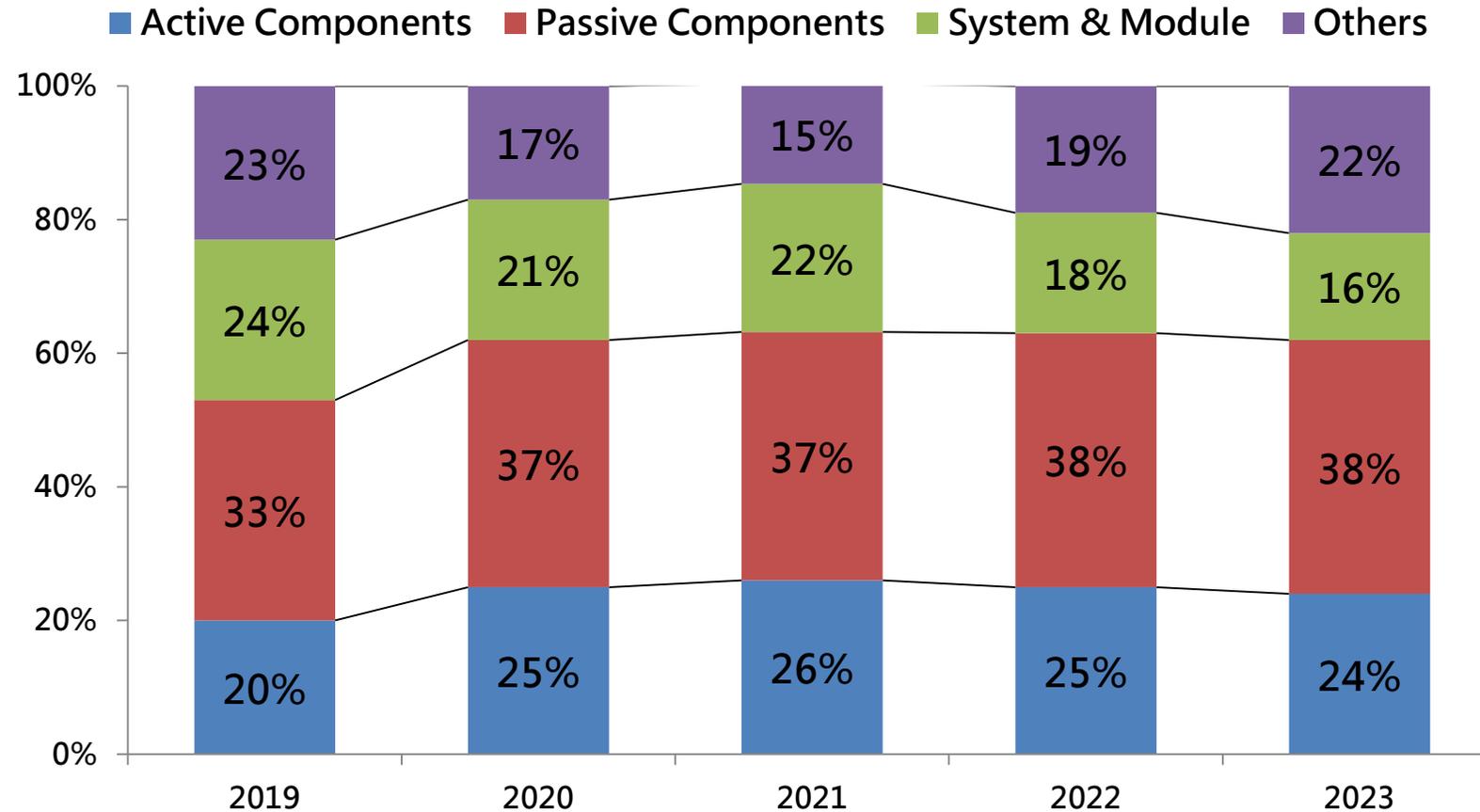
Operating Result

Historical Trends



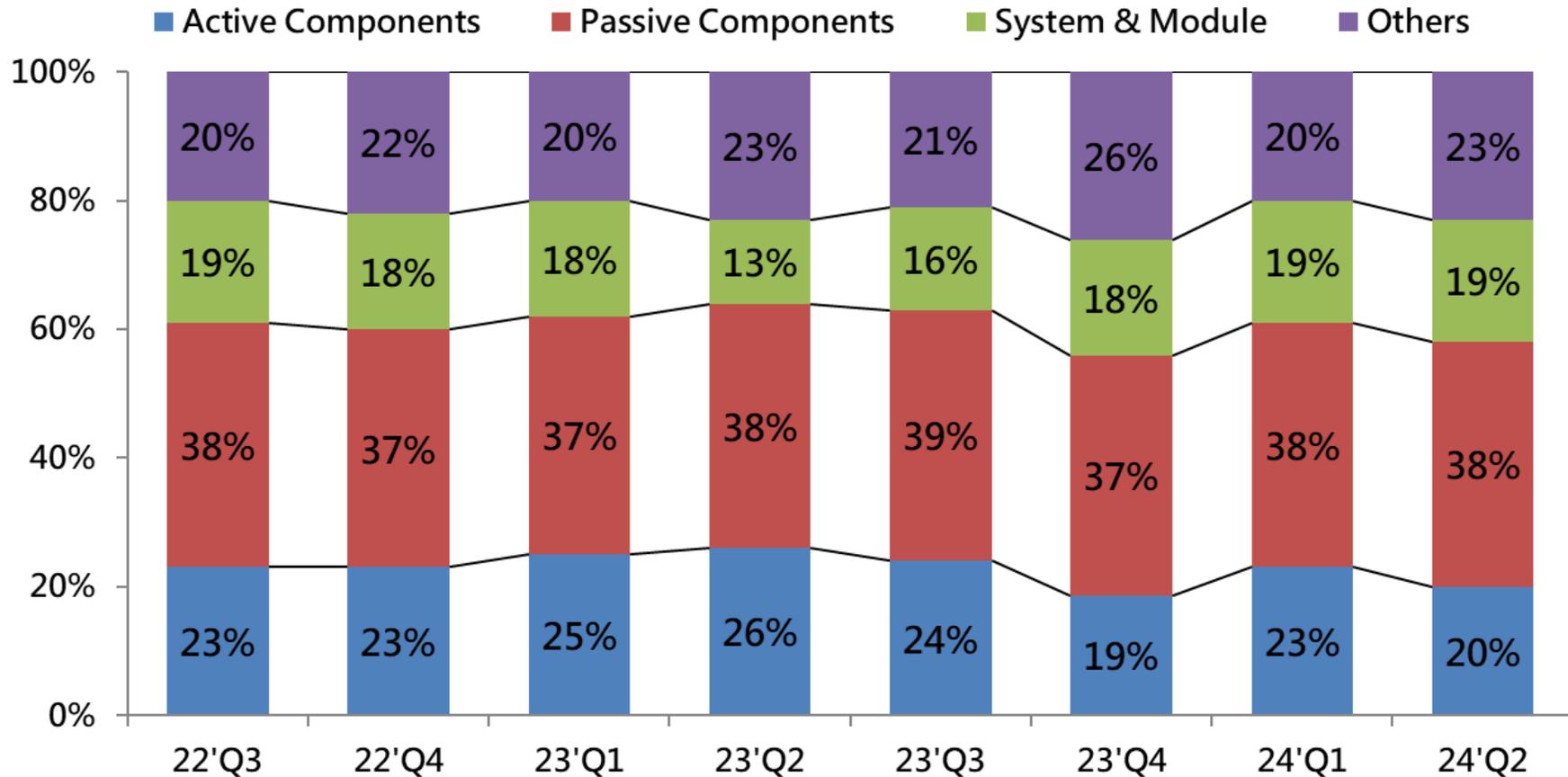
Sales by Product

Yearly Trend



Sales by Product

Quarterly Trend



Earnings Performance

Consolidated Income Statement (by Quarter)

(In NT\$ Millions)	2024 Apr.~Jun.	2024 Jan.~Mar.	2023 Apr.~Jun.	QoQ	YoY
Net Sales	\$ 3,239	\$ 2,939	\$ 3,342	10%	-3%
Gross Margin	16.1%	17.0%	18.5%	-5%	-13%
Operating Expenses	370	340	405	9%	-9%
Operating Income	152	161	214	-6%	-29%
Operating Margin	4.7%	5.5%	6.4%	-14%	-27%
Non-operating Items	96	106	14	-9%	600%
Net Income to Parent Company	229	218	223	5%	3%
EPS (NTD)	1.38	1.31	1.34		

※Capital Stock NT\$1,658,903 thousands.

Earnings Performance

Consolidated Balance Sheet

Selected items from Balance Sheet

(In NT\$ Millions)

	2024.06.30		2023.12.31		2023.06.30	
	Amount	%	Amount	%	Amount	%
Cash and Cash Equivalents	\$ 4,005	26%	\$ 3,080	21%	\$ 3,171	20%
Accounts Receivable	2,963	19%	2,771	19%	3,117	20%
Inventory	2,700	17%	3,128	21%	3,417	22%
TOTAL ASSETS	15,664	100%	15,034	100%	15,919	100%
Short-term Debt (include Long-term borrowings, current portion)	1,344	9%	1,444	10%	1,244	8%
Long-term Debt	1,323	8%	1,568	10%	1,776	11%
TOTAL LIABILITIES	5,833	37%	4,999	33%	6,044	38%
TOTAL EQUITY	9,831	63%	10,035	67%	9,875	62%

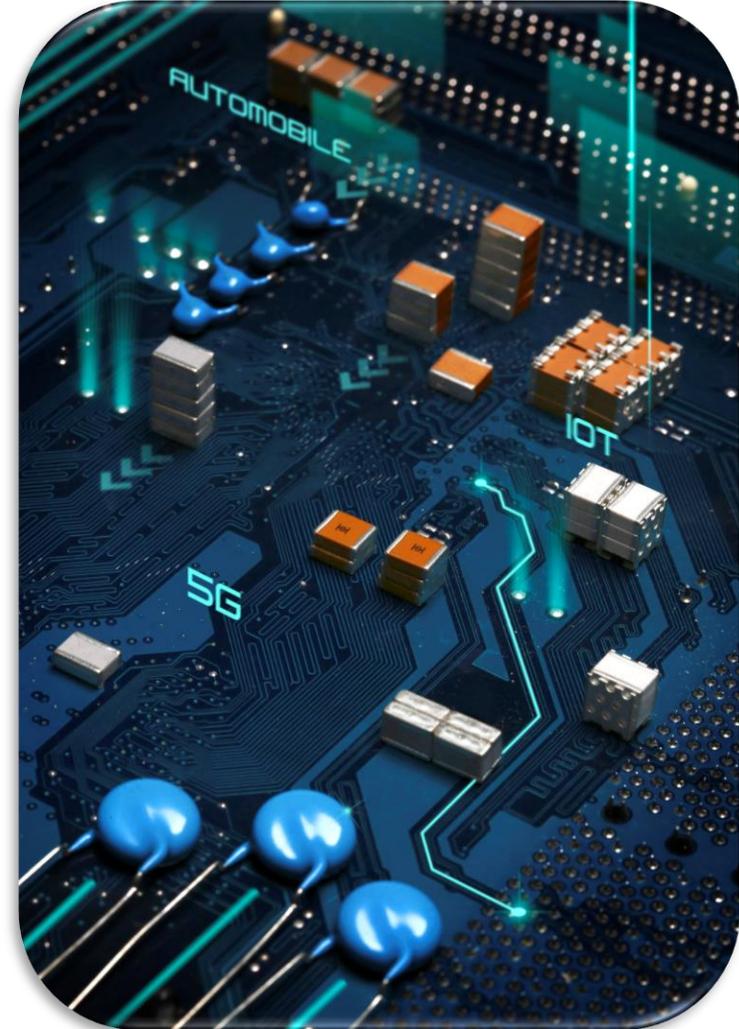
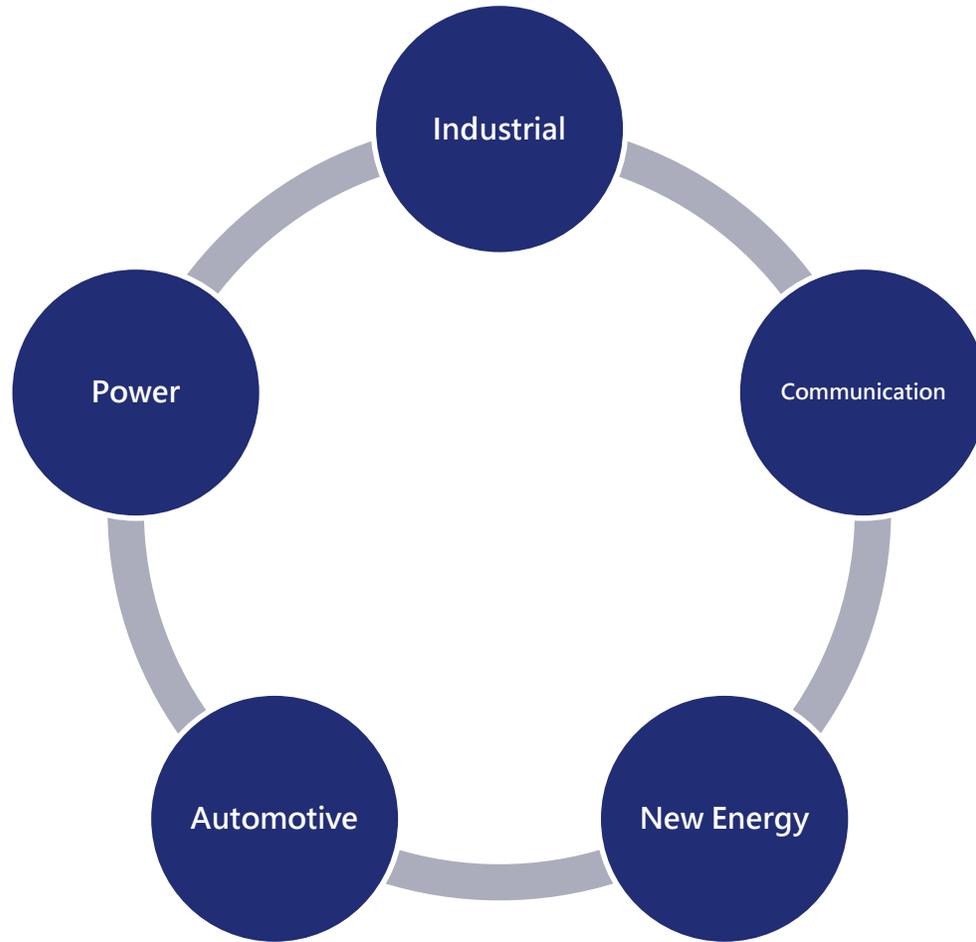
Earnings Performance

Consolidated Cash Flow Statement

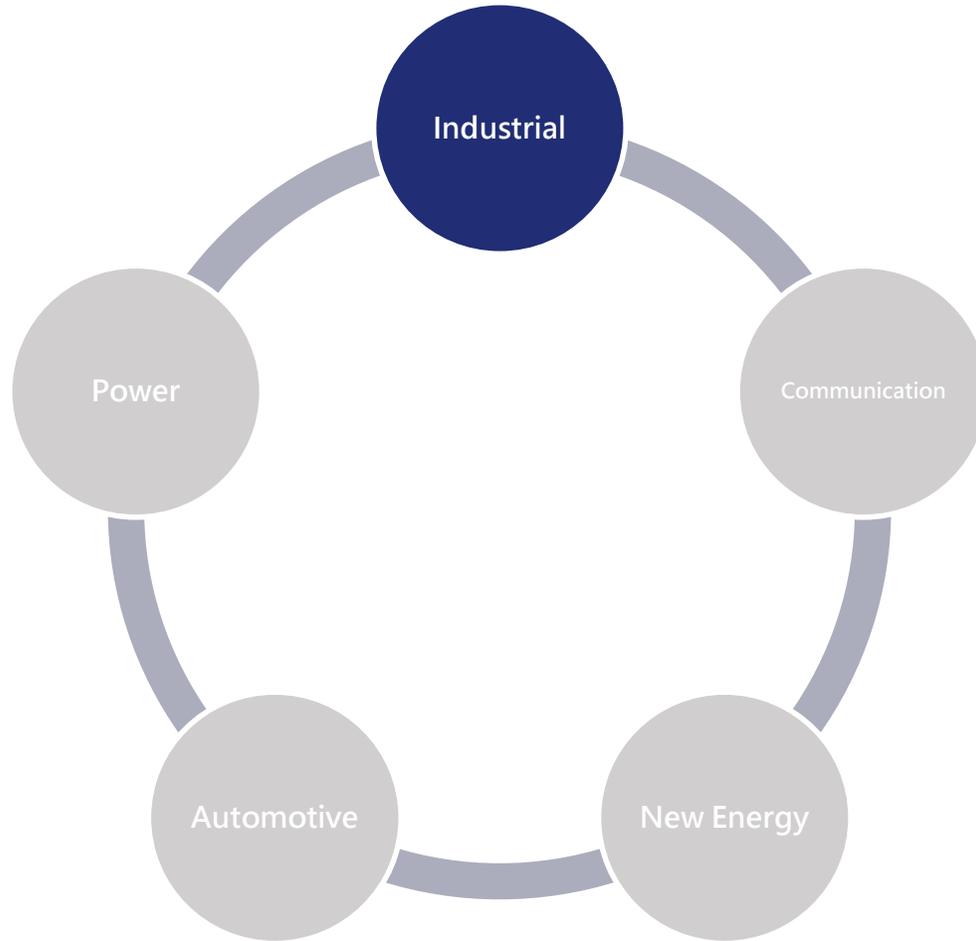
(In NT\$ Millions)

	2024 Jan.~Jun.	2023 Jan.~Jun.
Income before Income Tax	\$ 515	\$ 668
Net cash generated from operating activities	1,156	777
Net cash generated from (used in) investing activities	(97)	(336)
Acquisition of property, plant and equipment (include prepayments for business facilities)	(96)	(387)
Net cash generated from (used in) financing activities	(170)	(636)
Net increase in cash and cash equivalents	925	(196)

Application (Product Portfolio for Passive Components)



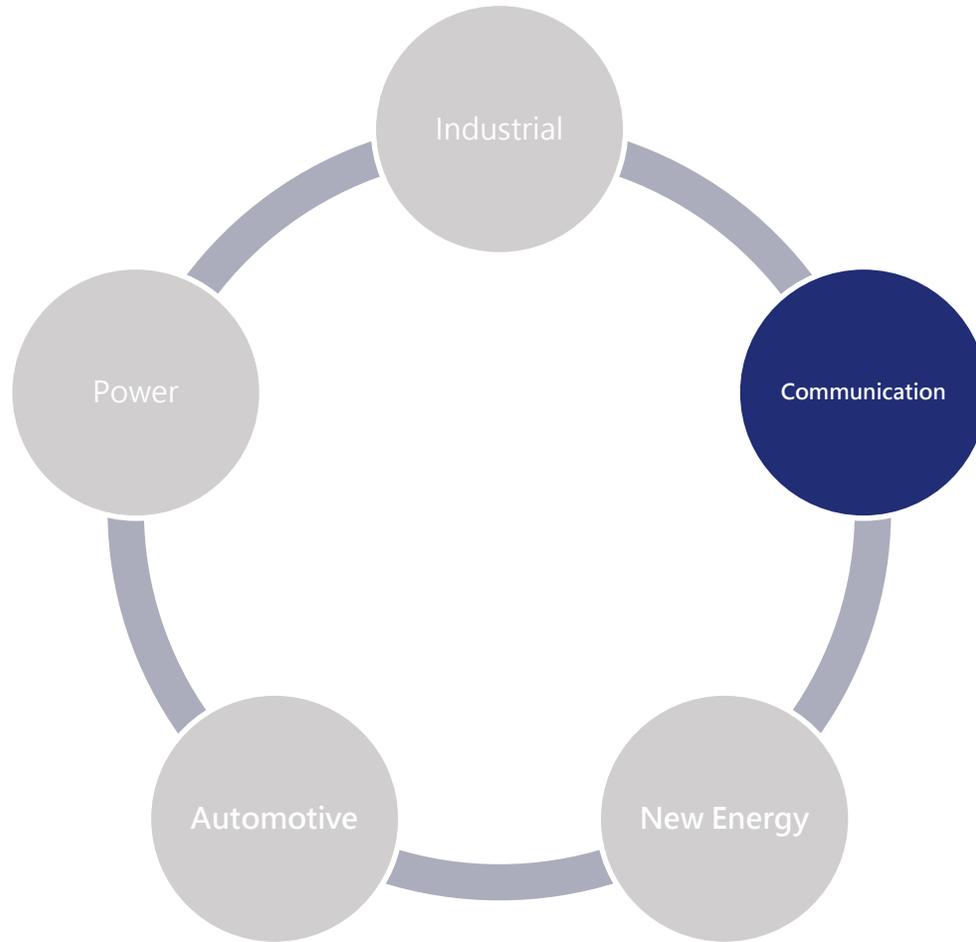
Application (Passive Components)



Related Products :

- Programmable Logic Controller, PLC ;
- Automation Machine ;
- IOT ◦

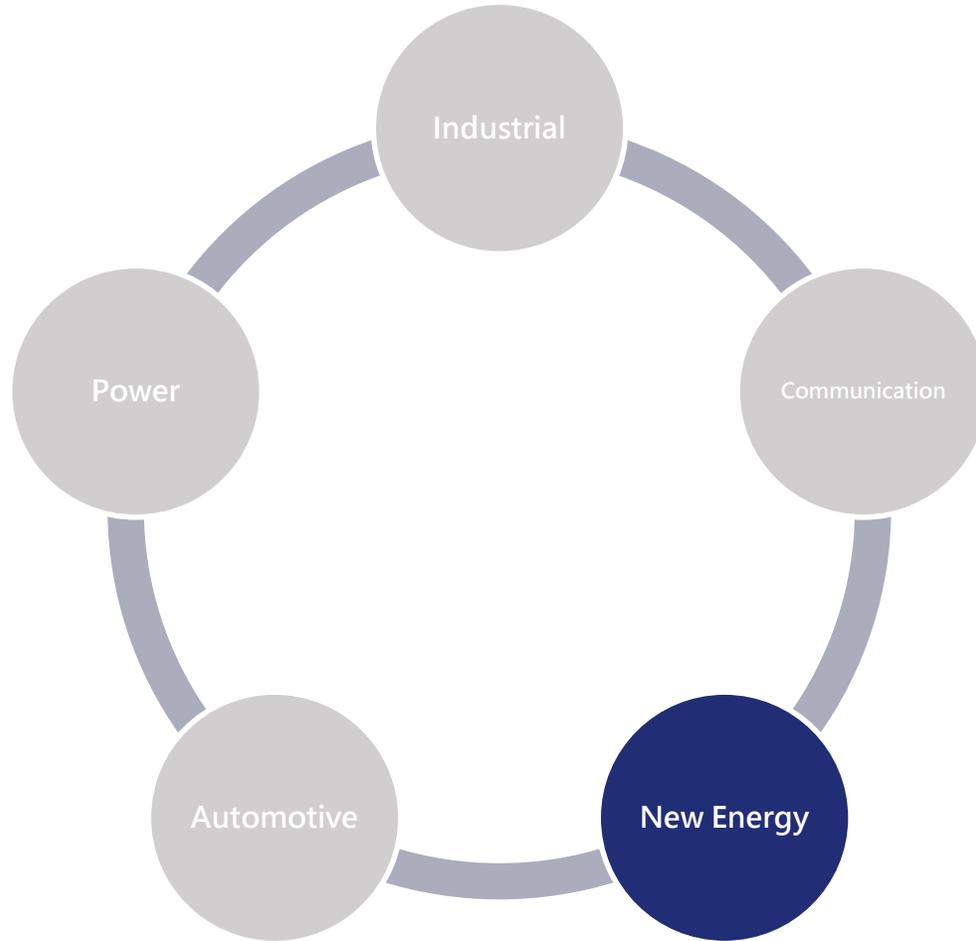
Application (Passive Components)



Related Products :

- Base Station ;
- Set-top box ;
- Router ;
- Switch ◦

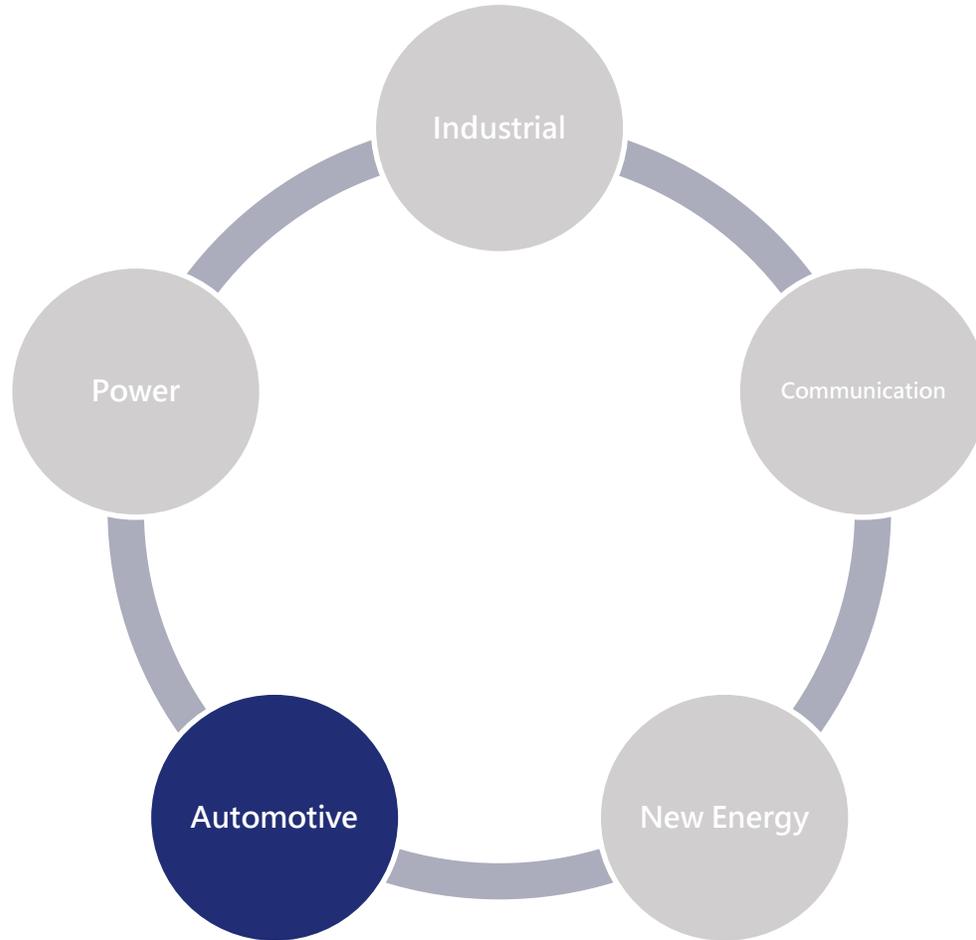
Application (Passive Components)



Related Products :

- Green Power System

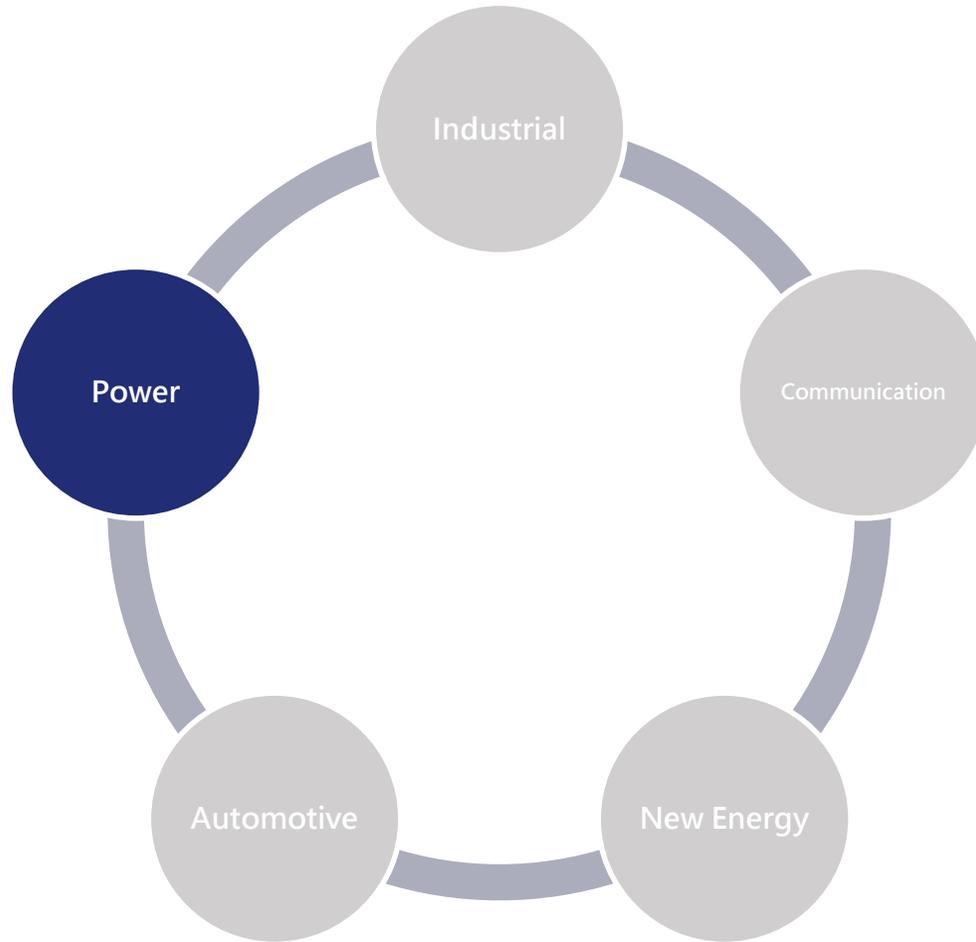
Application (Passive Components)



Related Products :

- Battery Management System, BMS ;
- On-Board Charger ;
- Headlamps & Interior Lighting ◦

Application (Passive Components)



Related Products :

- Fast Charger(GaN) ;
- Power supply for :
 - ✓ NB 、 PC ;
 - ✓ Server ;
 - ✓ IPC ;

Recent Operating Events

- Looking forward to the third quarter, global economic environment is still affected by war and inflation, but the rise of certain emerging applications, such as AI and automotive, is gradually driving up relevant demand. Holy Stone will continue to monitor changes in related demand, adjust our product portfolio and output, meet customer needs, and enhance the company's operational efficiency.



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Q&A

Thank you for listening!

If you have any questions, please drop us an e-mail at IR@holystone.com.tw, and we will get back to you shortly.

