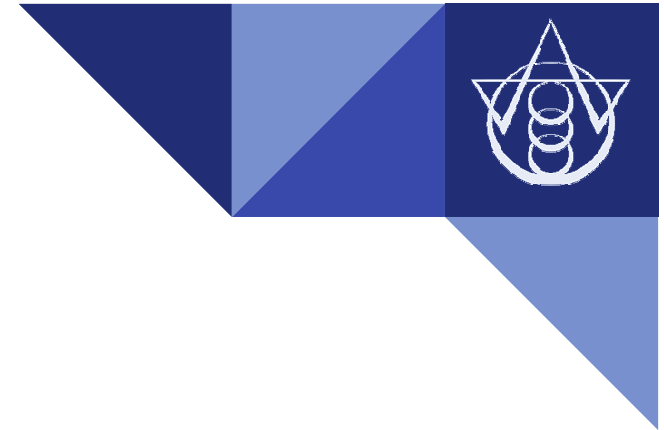


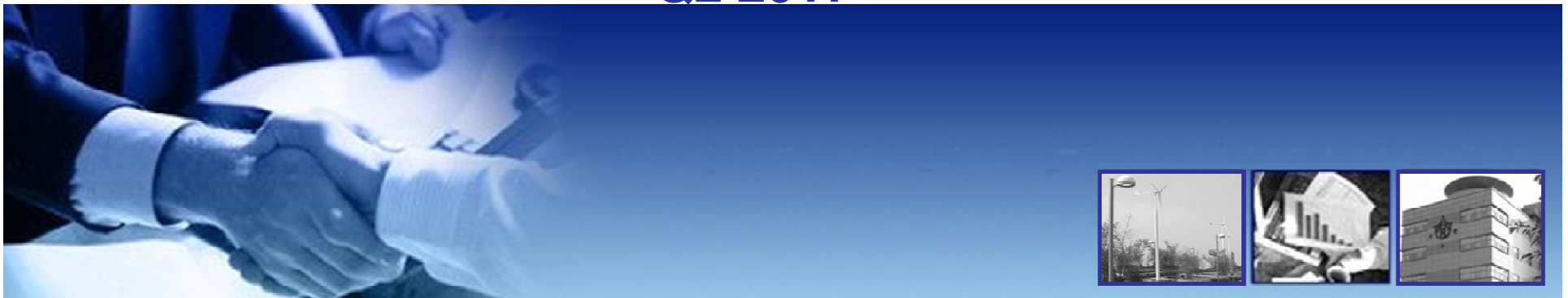


禾伸堂企業股份有限公司 (TW3026)
Holy Stone Enterprise Co., Ltd.

A Partner You Can Trust



Holy Stone Enterprise Co., Ltd. Earnings Performance Q2 2017



Safe Harbor Notice



The presentation and discussion contain certain forward-looking statements with respect to the results of operation, financial condition and current expectation.

The forward-looking statements are subject to known and unknown uncertainties and risks that could cause actual results to differ materially from those expressed or implied by such statements.

Agenda



- ❑ Company Snapshot
- ❑ Earnings Performance and Revenue Trend
- ❑ Q&A

Company Snapshot

- ❑ Capital Stock: NT\$ 2,242 million
- ❑ Headquarters: Taipei, Taiwan
- ❑ Employees: 1,177 as of Dec. 31st, 2016
- ❑ Factory Site: Lungtan and Yilan, Taiwan
- ❑ Product Line: Passive Components, Active Components, System & Module, and Others (peripherals)



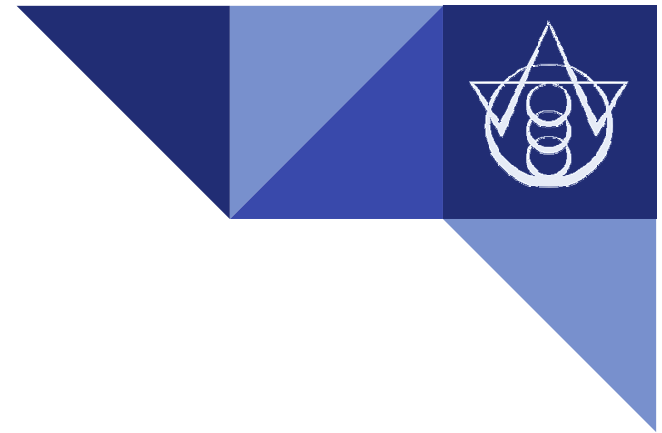
Company Snapshot



□ Holy Stone Worldwide



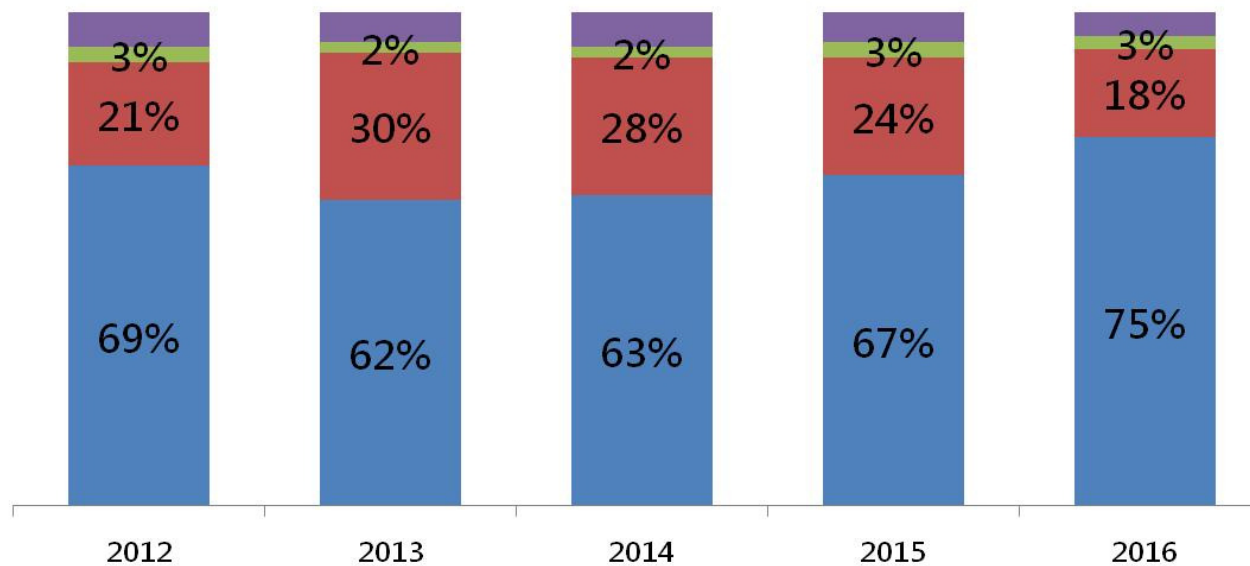
Earnings Performance



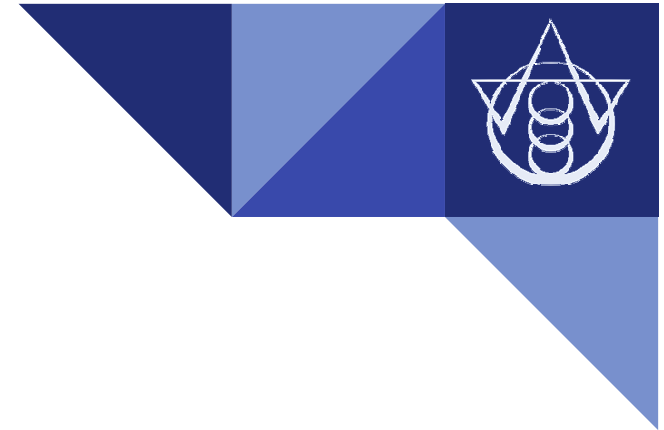
Financials

Consolidated Revenue By Territory

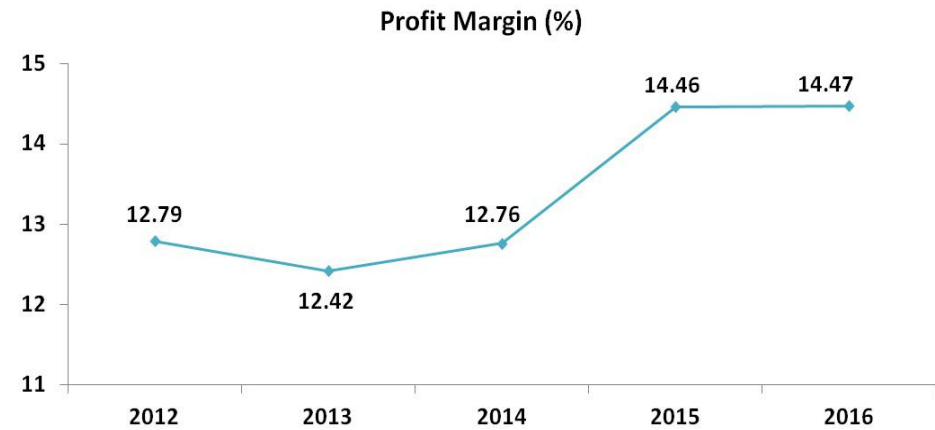
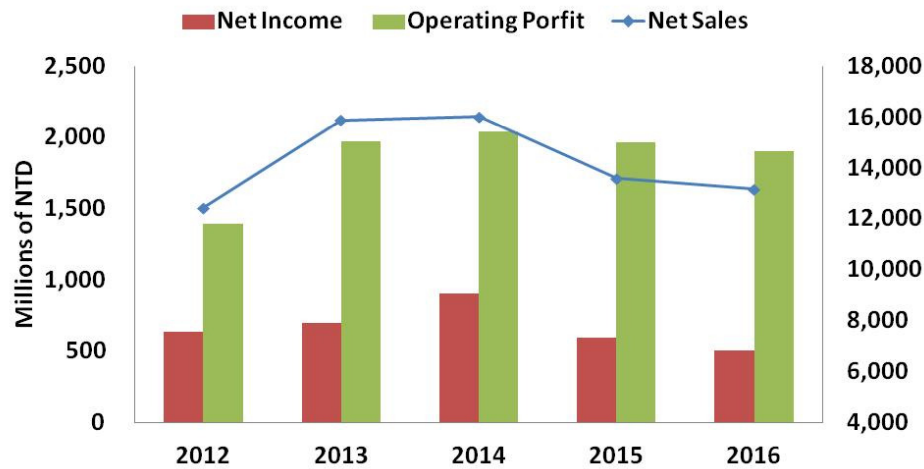
China Taiwan USA Others



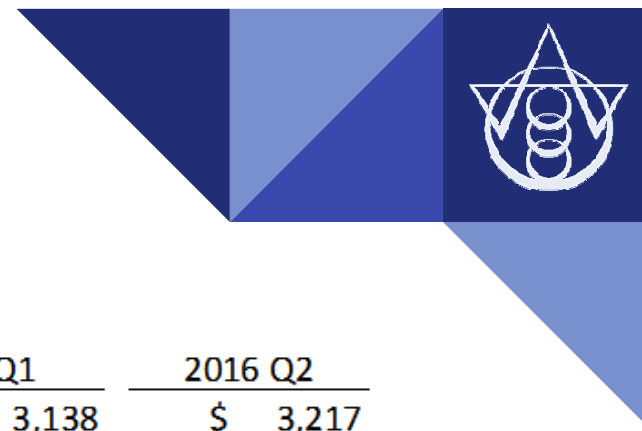
Earnings Performance



Financials



Earnings Performance

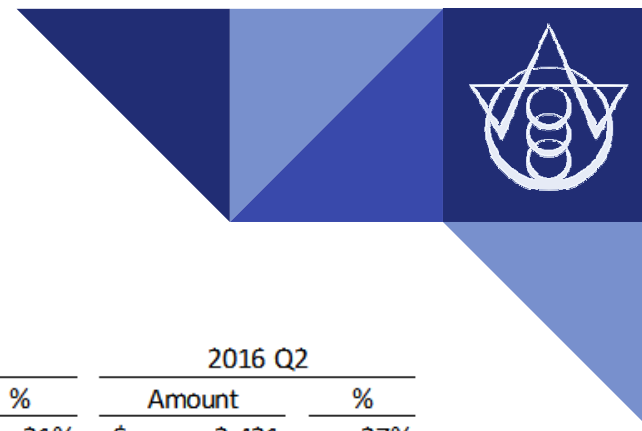


Consolidated P/L

(In NT\$ Millions)	2017 Q2	2017 Q1	2016 Q2
Net Sales	\$ 3,173	\$ 3,138	\$ 3,217
Gross Margin	14.7%	13.8%	14.1%
Operating Expenses	(339)	(328)	(367)
Operating Income	128	105	87
Operating Margin	4.0%	3.3%	2.7%
EBITDA	267	182	257
EBITDA Margin	8.4%	5.8%	8.0%
Non-operating Items	(1)	8	27
Net Income to Parent Company	130	126	118
EPS (NTD)	0.58	0.56	0.53

Note 1: EPS calculation is based on the weighted average outstanding shares at the quarter end.

Earnings Performance



Consolidated Balance Sheet

Selected items from Balance Sheet
(In NT\$ Millions)

	2017 Q2		2017 Q1		2016 Q2	
	Amount	%	Amount	%	Amount	%
Cash and Cash Equivalents	\$ 4,184	32%	\$ 3,825	31%	\$ 3,431	27%
Accounts Receivable	3,137	24%	2,918	24%	3,020	24%
Inventory	2,030	15%	1,891	15%	2,045	16%
TOTAL ASSETS	13,105	100%	12,400	100%	12,847	100%
Short-term Debt	1,725	13%	1,632	13%	1,459	11%
Long-term Debt	70	1%	17	0%	18	0%
TOTAL LIABILITIES	4,677	36%	3,514	28%	4,153	32%
TOTAL EQUITY	8,428	64%	8,887	72%	8,694	68%

Key Indices

A/R Turnover Days	87	92	80
Inventory Turnover Days	66	62	65
Current Ratio (X)	2.16	2.65	2.30
Quick Ratio	1.71	2.10	1.79
Debt Ratio	35.69%	28.33%	32.33%

Earnings Performance

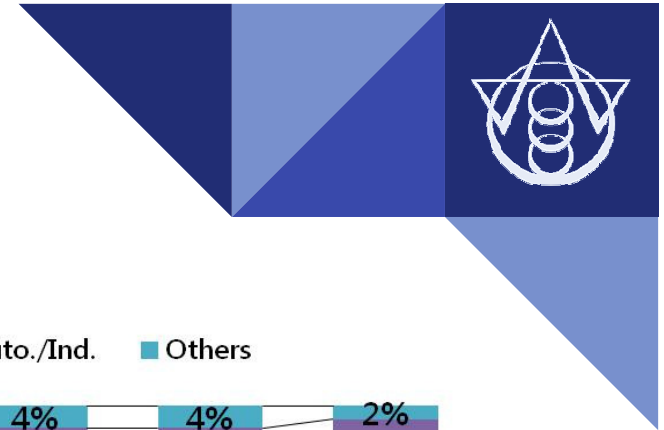


Consolidated Cash Flow Statement

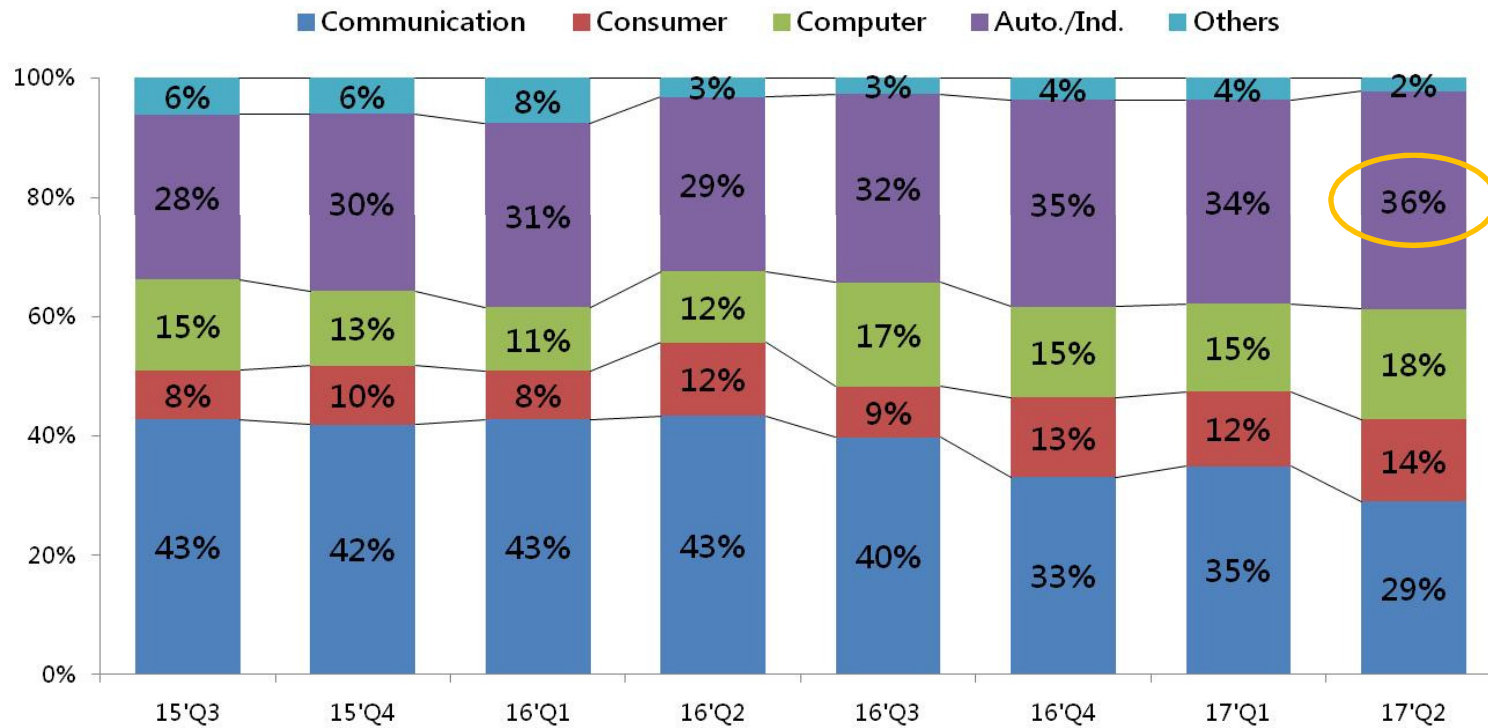
(In NT\$ Millions)

	Q2 2017	Q1 2017
Income before Income Tax	\$ 128	\$ 113
Net cash generated from operating activities	250	507
Net cash generated from (used in) investing activities	(36)	(19)
Additions to property, plant and equipment	(37)	(32)
Net cash generated from (used in) financing activities	136	(19)
Net increase in cash and cash in bank	360	418
Free Cash Flow	214	488
Net Cash Flow	350	469

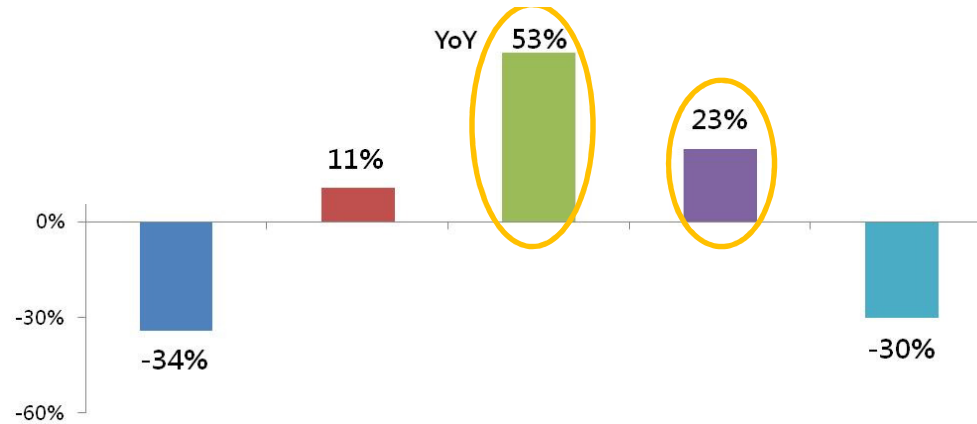
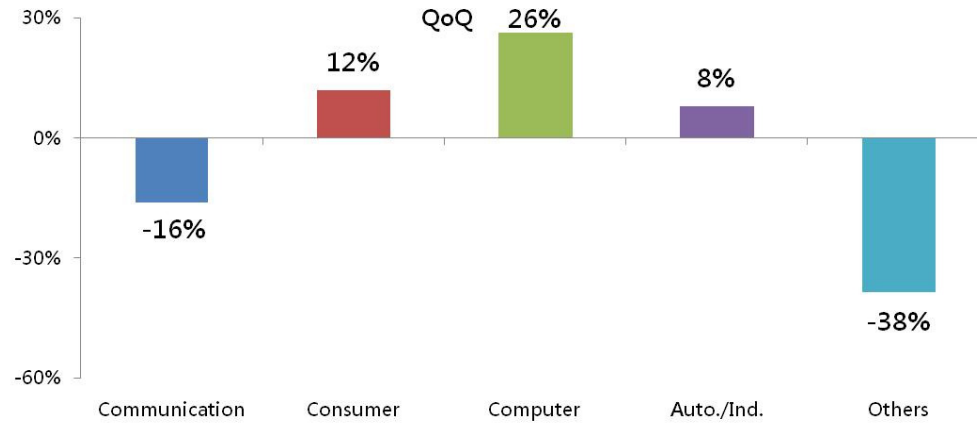
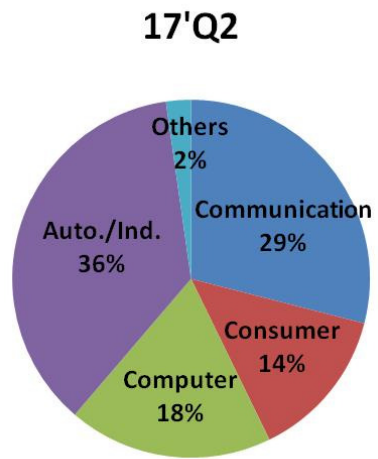
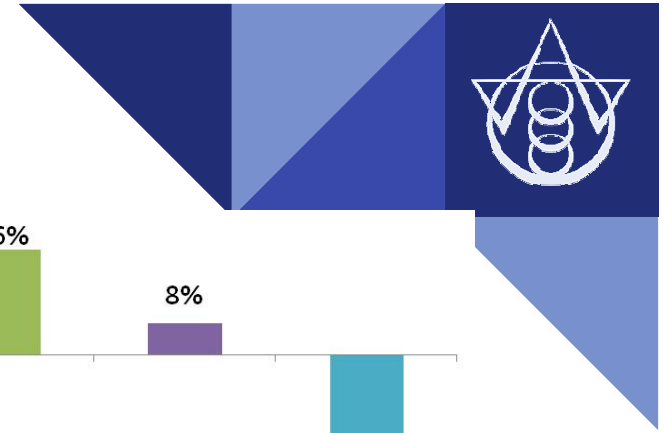
Sales by Application



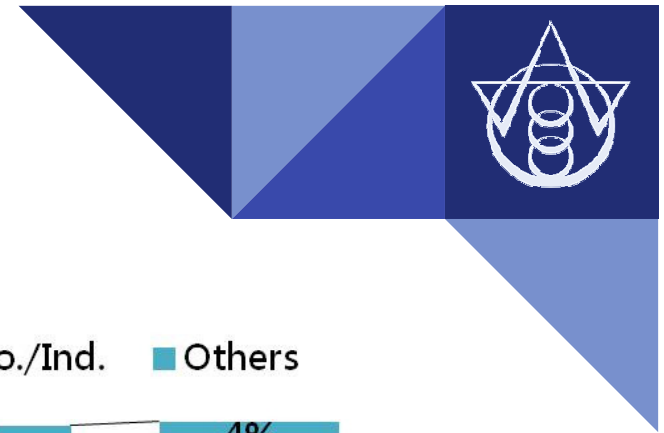
Quarterly Trend



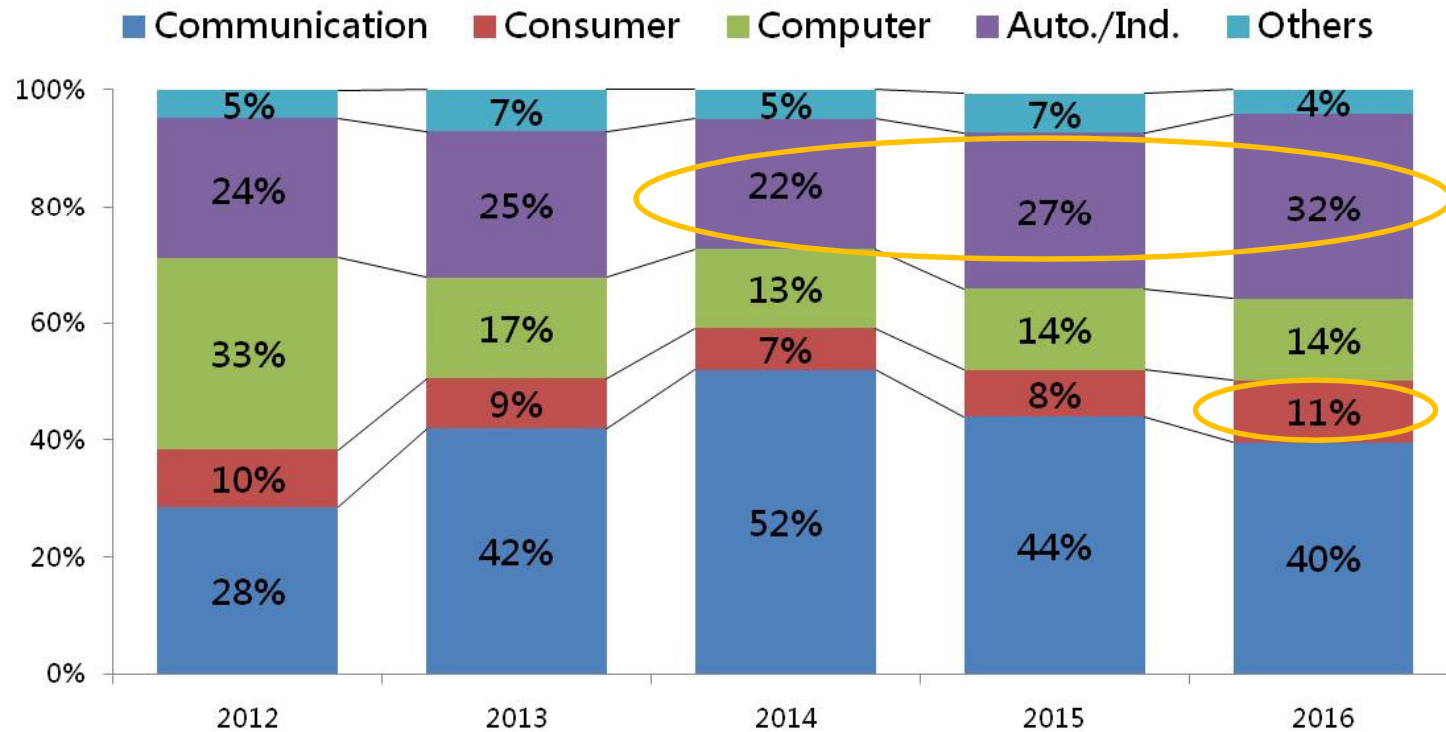
Sales by Application



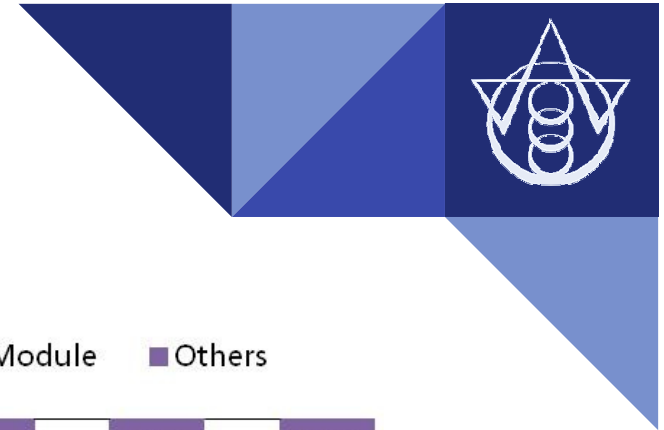
Sales by Application



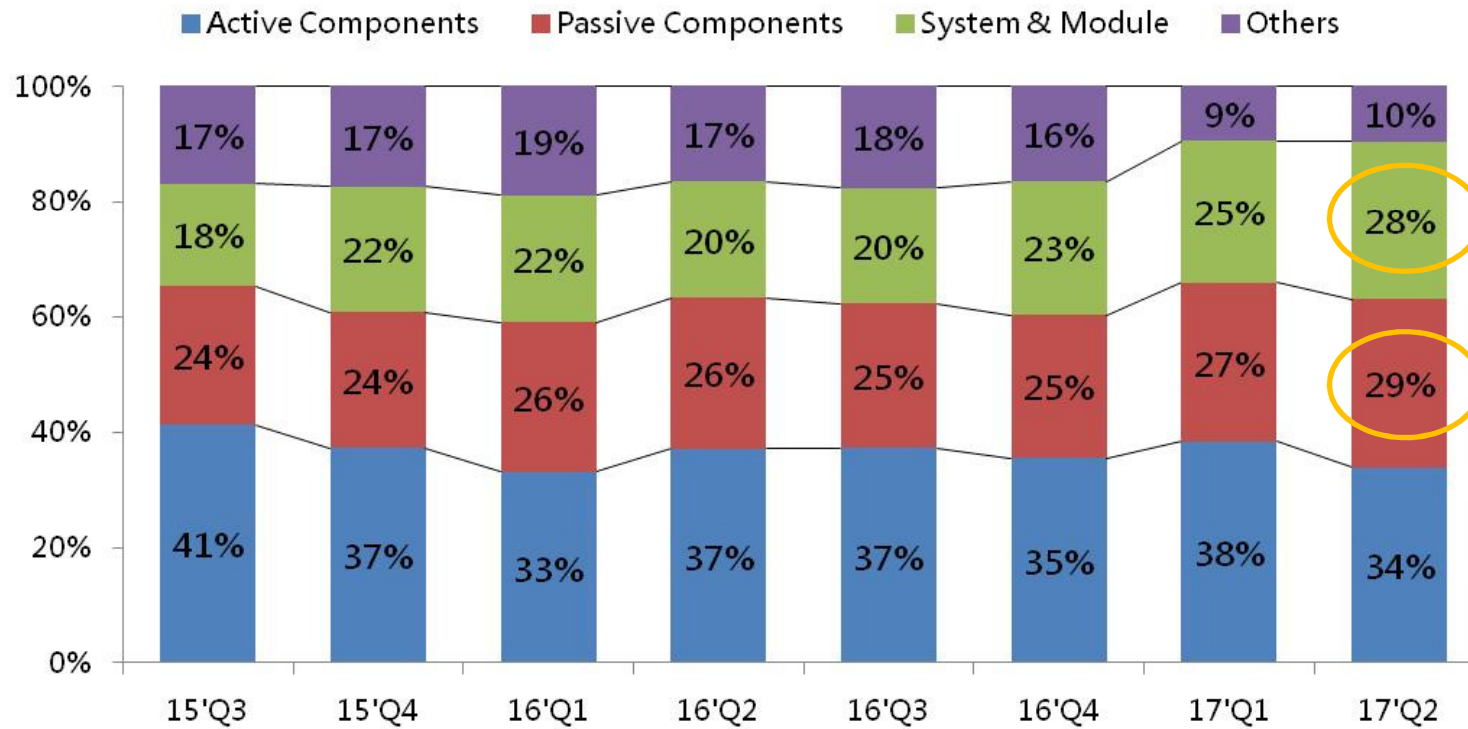
Yearly Trend



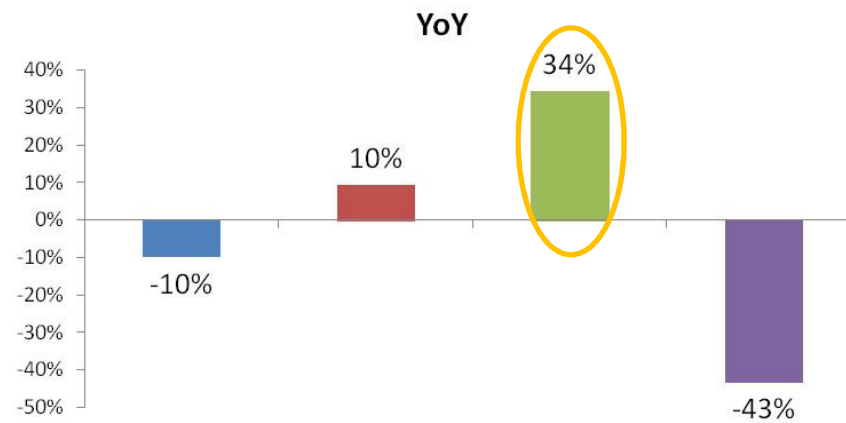
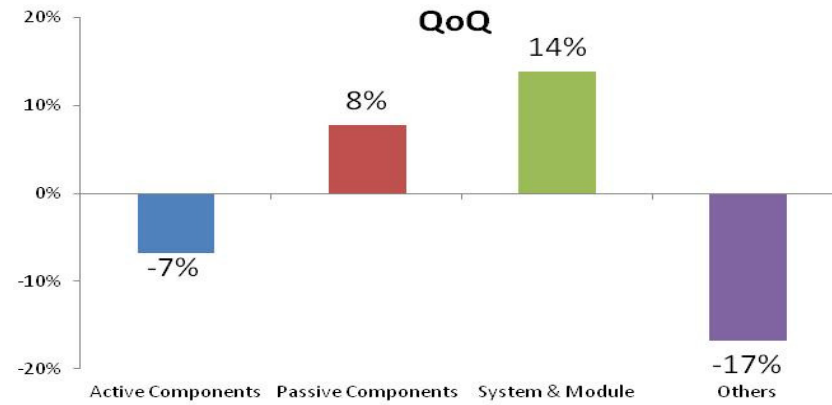
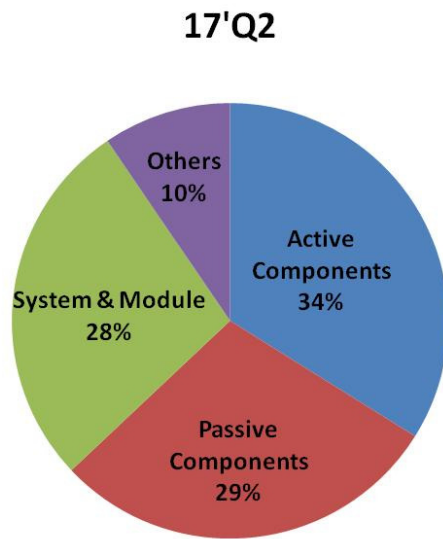
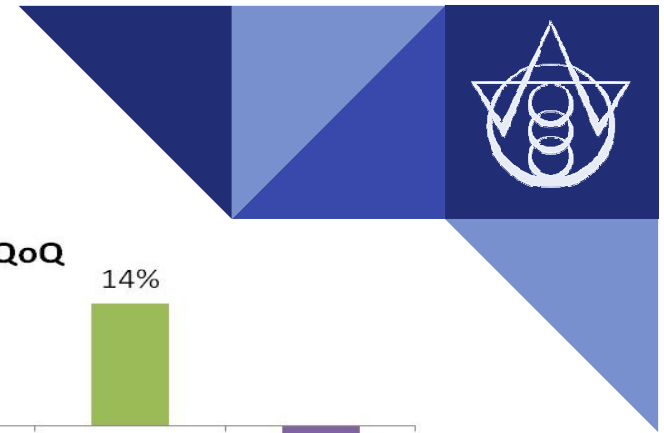
Sales by Product



Quarterly Trend



Sales by Product



Product Application



	
Computer	Consumer
Communication	Automotive & Industrial
	

Q&A



Thank you for listening!

Can't find the answer to your question?

Please drop us an e-mail at IR@holystone.com.tw,
and we will get back to you shortly in response to your
query.